CALL FOR PROPOSALS FOR IRRIGATION WATER MANAGEMENT AND LEASE OF LAND FOR STRATEGIC IRRIGATED PRODUCTION IN THE BURA IRRIGATION SCHEME – PHASE 2, TANA-RIVER COUNTY

I. BACKGROUND

National Irrigation Authority is a state agency established under the Irrigation Act, No.14 of 2019. Pursuant to **Section 12 (1) (e) of the Land Act, Cap 280 and Section 8 (2)(j) of the Irrigation Act, Cap 397,** the Authority hereby invites applications for registration of interested and eligible investors for irrigation water Management and lease of land for strategic irrigated production of various agricultural enterprises in Bura Irrigation scheme as indicated in the Project Information Memorandum (PIM) and summarized as follows:

S.No.	Agricultural Enterprise	LOT	Land Rent/ Acre (Kshs)	Water Fees (Kshs)	Indicative acreage	Description of Expected Activities
1.	Sugar (35,000 acres)	R1	3,500/=	5/ m^3	25,000	• Construct water abstraction, infield irrigation infrastructure and farm development, • Farm identified value chain as the main crop and a suitable rotational crop • Interested investors are encouraged to consider Agro-processing facilities and related services. • Establish technologies that promote efficient irrigation water use
		R2			10,000	
2.	Cotton (10,000acres)	C1	3,500/=	5/ m^3	10,0000	
3.	Rice & Fodder crops (5,000 acres)	F1	2000/= per acre per season	1,000/= per acre per season	2,000	
		F2			1,000	
		F3			1,000	
		F4			1,000	
	TOTALS				**50,000**	
4.	Irrigation Water Management	Irrigation Water Management	N/A	N/A	up to 50m^3/s	• Annex 1 Schedule of requirements

The National Irrigation Authority now invites qualified commercial agribusinesses and investors with demonstrated technical and financial capacity to undertake irrigation water development and farming activities on identified land sites and key enterprises/ value chains in Bura Irrigation Scheme. To qualify, agribusinesses and investors must demonstrate experience with implementing and operating similar commercial and agricultural related projects and operations in other developing economies and understanding of agri-irrigation context in Kenya.

II. QUALIFICATION AND EVALUATION CRITERIA

Interested commercial agribusinesses and investors, alone or in consortiums, should provide information/documents in support of their competence, ability and suitability as follows:

i. Valid Tax compliance certificate from the Kenya Revenue Authority (KRA) or the tax authorities of their tax jurisdiction. In countries where a tax compliance certificate is not issued, a notarized declaration that no such liability exists.
ii. Copy of Business Registration/Certificate of incorporation
iii. Valid trading license/Business permit
iv. CR12 for limited companies, detailing the list of Directors and shareholding & copies of Identification Cards (ID) for the listed Directors.
v. 3 years certified audited accounts, 2023, 2024, and 2025.
vi. Evidence of experience in commercial agricultural projects
vii. Describe the potential project on the preferred land parcel (Maximum 5 pages)
viii. Notarized Power of Attorney appointing an authorized person to submit the bid, negotiate and possibly execute the Project Agreement
ix. Company Profile

Where firms submit a Joint Venture (JV) or a Consortium, the above information shall be provided by each of the partners in the Joint Venture or Consortium. Additionally, provide a Consortium/Joint Venture Agreement that has been duly executed and notarized by all of the Consortium Members and evidences of the consent of each Member to join the Consortium and participate in the bidding process. The Consortium/Joint Venture Agreement should set out the specific roles each member is envisaged to play. A duly notarized Power of Attorney from each member appointing one of the members to be the Lead Member who will submit the bid, negotiate, and possibly execute the Project Agreement shall also be submitted.

The Lead Member in a JV or Consortium shall have a minimum shareholding of either:

i. 51% of the equity shareholding of its consortium where there are two members in the consortium; or
ii. 36% of the equity shareholding of its consortium where there are more than two members in the consortium

Where firms intent to form a special purpose vehicle (SPV) to implement the project shall be indicated in the bidding documents.

Interested Bidders may obtain the Terms of Reference (TOR) of this assignment, which include the details of eligibility criteria from the National Irrigation Authority website **www.irrigationauthority.go.ke** or Public Procurement Information Portal at **www.tenders.go.ke** as from **24th September 2026.** Applicants who download the documents must forward their particulars immediately to **purchasing@irrigationauthority.go.ke** to facilitate any further clarifications or addendum.

Bidders are required to submit their completed proposals clearly labelled, **"PROPOSAL FOR IRRIGATION WATER MANAGEMENT AND LEASE OF LAND FOR STRATEGIC IRRIGATED PRODUCTION IN THE BURA IRRIGATION SCHEME – PHASE 2, TANA RIVER COUNTY"** in writing in one (1) original One (1) copies, each clearly marked with name and Lot number as indicated above, must be deposited in the Tender Box located in the Reception Office on the Ground Floor of NIA Head Office, Irrigation House, Lenana Road, Hurlingham at or before **1200 hours local time** on **22nd October 2026** and should be addressed to:

Chief Executive Officer
National Irrigation Authority
Irrigation House,
Lenana Road, Hurlingham
P.O. Box 30372 - 00100 Nairobi, Kenya
Tel: + 254-711061000
E-mail: ceo@irrigationauthority.go.ke;
purchasing@irrigationauthority.go.ke,

The Proposal documents will be opened immediately thereafter in presence of applicants or their representatives who wish to attend at the Nile Basin Board Room, Irrigation House, Lenana Raod, Hurlingham, Nairobi.

CHIEF EXECUTIVE OFFICER
NATIONAL IRRIGATION AUTHORITY